



TRUSTEES' REPORT AND FINANCIAL STATEMENTS

2019/2020



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The British Asian Trust
Company Limited by Guarantee

Trustees' report and financial statements
Company Registration Number (England & Wales): 06588239
Charity Registration Number: 1127366

For the year ending 31 March 2020



www.britishasiantrust.org



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Trustees' Annual Report

(Incorporating the Directors' Report)

The trustees, who are also the directors for the purposes of company law, present their report and the financial statements of the charity for the year ended 31 March 2020.

Reference and administrative details

Registered charity name	The British Asian Trust
Charity registration number	1127366
Company registration number	06588239
Principal office and registered office	Clarence House St James's Palace London SW1A 1BA
Company secretary	Hitan Mehta
Auditor	Burgess Hodgson LLP Chartered accountant & statutory auditor Camburgh House 27 New Dover Road Canterbury Kent CT1 3DN
Bankers	HSBC Bank plc 79 Piccadilly London W1J 8EU
Solicitors	Stephenson Harwood Finsbury Circus London EC2M 7SH

Trustees



Manoj
Badale OBE
(Chairman)



Shalni
Arora
(Treasurer)



Lord Jitesh
Gadhia
(Appointed
24 July 2019)



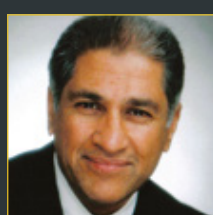
Ruth
Ganesh
(Appointed
1 January 2020)



Christopher
Mathias



Ganesh
Ramani
(Appointed
1 January 2020)



Asif
Rangoonwala

Senior Management Team



Richard
Hawkes
Chief Executive



Hitan
Mehta
Executive Director



Abha
Thorat-Shah
Executive Director
(Social Finance)



Emma
Porteous
Director of Finance
and Resources



Colman
Cawe
Director of
Fundraising



Saleem
Khan
India Director (BAIF)

Chair's overview



2019/20 was a remarkable year for the British Asian Trust as we celebrated the fact that our programmes have now had an impact on the lives of almost 5 million people across South Asia. Yet we know that we still have so much more to do, which has become even clearer with the COVID-19 pandemic and its disproportionate impact on the lives of poor people.

In the year before the pandemic struck, we continued to innovate and seek creative and scalable solutions to the challenges in South Asia. Above all, we are most proud of our work in social finance. With traditional funding streams under pressure, innovative social finance mechanisms, such as development impact bonds and outcome-based funds, offer access to new private capital that can play a major part in closing the financing gap and achieving the Sustainable Development Goals. We are therefore delighted with the results to date of our \$11m Quality Education India Development Impact Bond, the largest education DIB in the world. Overall, the QEI DIB has exceeded targets for the second year in a row, almost all service providers have performed exceedingly well and the children in the QEI DIB are learning two times faster than non-participating schools. Overall, 104,833 children have been enrolled in the first 2 years. We are so grateful to our consortium of funders - the UK Government's Foreign, Commonwealth & Development Office (the FCDO, formerly DFID), the Michael & Susan Dell Foundation, UBS Optimus Foundation, the Larry Ellison Foundation, the Mittal Foundation, Comic Relief, and BT for coming on this journey with us.

Another exciting development was our formal merger with Elephant Family, the royal conservation charity, which will combine the strengths of both organisations to address the biggest conservation issues in South Asia – as we face a climate emergency around the world.

The most notable event of the year was our Annual Royal Dinner, hosted by HRH The Prince of Wales and attended by our newest Ambassador, global superstar Katy Perry. The event launched our hugely ambitious \$50m

anti-trafficking partnership with the Children's Investment Fund Foundation, to transform the lives of millions of children in India.

A personal highlight was being in India with The Prince of Wales as he celebrated his 70th birthday, together with children from one of the schools we support. This was an unforgettable occasion, as was The Prince's participation in a meeting of our India Advisory Council hosted by Mukesh Ambani.

We were delighted this year to formally launch in Bangladesh. With the guidance and support of our Bangladesh Advisory Council, led by Shayan F. Rahman, a high-level event was held in Dhaka, with the British High Commissioner to Bangladesh, a personal message from The Prince of Wales and senior representatives of the Bangladesh Government.

Our strategic partnerships continue to deliver amazing programmes. In Pakistan we work with the FCDO on women's economic empowerment, with the CareTech Foundation and COSARAF Charitable Foundation on mental health and with Citi Foundation supporting young entrepreneurs. In India our partnership with BT to empower 100,000 adolescent girls, continues to flourish, as does our partnership with the John Lewis Foundation on anti-trafficking.

Cricket remains at the heart of the British Asian Trust! We enjoy strategic partnerships with the England and Wales Cricket Board and the Pakistan Cricket Board. We have also established an annual star-studded fundraising event at Lord's – A Wicket Night of Comedy, attended by some of the biggest superstars of international cricket and raising hundreds of thousands of pounds for our anti-trafficking work.

We remain incredibly grateful to our committed supporter base: our Founders Circle, Friends, Patrons, corporate partners, trusts and government, who enable us to run our large-scale, outcome-driven programmes.

Following the terrible events in Sri Lanka on Easter Sunday in 2019, we were very pleased to be charity partner for 'A Night for Sri Lanka' comedy evening, co-hosted by comedian Romesh Ranganathan and BBC presenter and British Asian Trust Ambassador Nihal Arthanayake, to raise funds for those affected.

We have continued to strengthen our governance systems, Advisory Councils and executive team, including the appointment of our first Director in Pakistan, as well as ensuring that safeguarding remains a top priority for the Board of Trustees and the organisation.

We remain incredibly grateful to our committed supporter base: our Founders Circle, Friends, Patrons, corporate partners, trusts and government, who enable us to run our large-scale, outcome-driven programmes.

Above all I would like to thank my fellow Trustees and our Advisory Council members, with a special mention to our UK Council Chair, Zameer Choudrey, who was appointed to the House of Lords.

Thank you all for playing such an important role in helping us transform so many lives this year.

Manoj Badale OBE
Chair of Trustees

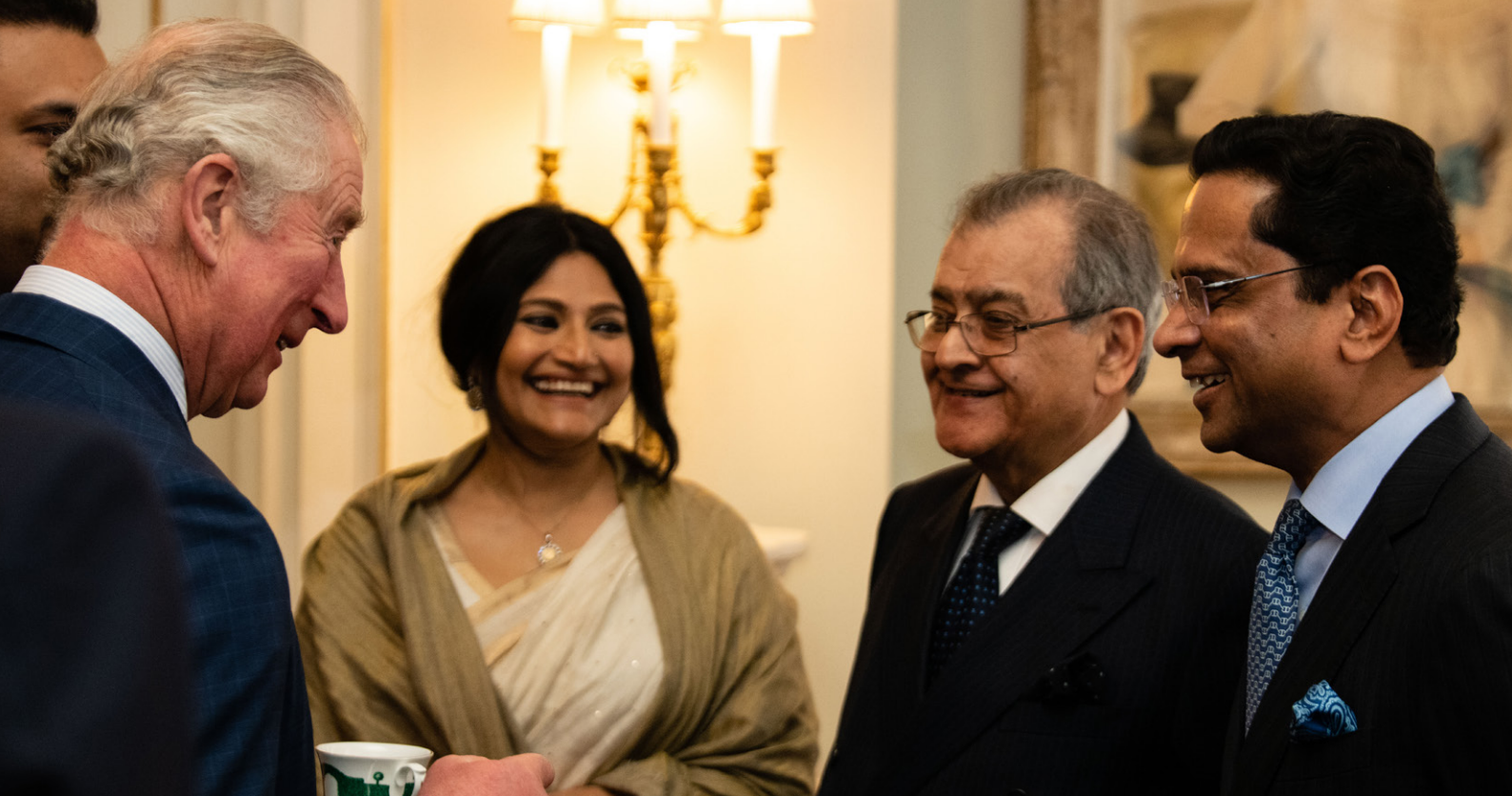




Our vision and mission

Our vision is a South Asia free from poverty where everyone can meet their full potential.

Our mission is to unlock the potential of disadvantaged people in South Asia by maximising the impact and support from the South Asian diaspora and beyond.



About us

We want to see a South Asia that is prospering and fair for all. Our work supports large-scale, sustainable solutions that enable poor and marginalised people to achieve their full potential.

We were founded by His Royal Highness, The Prince of Wales and a group of visionary British Asians to deliver effective programmes to help tackle poverty and inequality in South Asia.

We are a unique organisation, driven by the South Asian diaspora and by a powerful belief that if we are to tackle the scale and complexity of the challenges in South Asia, we have to be innovative and ambitious.

Our programmes, which are focused on outcomes and impact, tackle problems and inequalities in the areas of education, livelihoods, anti-trafficking, mental health and conservation.

Public benefit

The British Asian Trust operates for public benefit and general charitable purposes according to the laws of England and Wales.

The trustees confirm that they have referred to the information contained in the Charity Commission's general guidance on public benefit when reviewing the British Asian Trust's aims and objectives, and in planning activities and setting policies for the year ahead.

This report outlines how our achievements and performance during 2019/20 have contributed to the furtherance of charitable purposes in the areas of education, livelihoods, anti-trafficking, mental health and conservation in South Asia.



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Our approach

The scale and complexity of challenges in South Asia demand new and holistic approaches to tackling them. That is why we develop and deliver programmes with high impact. Driven by the British Asian diaspora, we convene powerful cross-sector partnerships, leaders and ideas that have the potential to tackle poverty and injustice at scale.

We are committed to thinking differently about the challenges in South Asia, disrupting the traditional development agenda and ensuring that our solutions are fit for purpose. Our work draws upon the breadth of innovation and learning in the sector and creates opportunities for greater impact.

We work with brilliant social enterprises, private sector and NGO partner organisations, supporting them with funding, capacity building as well as monitoring, evaluation and learning, in order to deliver strategic programmes.

A world in crisis

From the moment the COVID-19 pandemic started, we adapted our focus to prioritise responding to the needs of communities hit hardest by the impact of the virus.

Our work

- We work with the private sector to ensure it is part of social change.
- We collaborate with Government, both in the UK and South Asia.
- We collaborate within the NGO sector and convene different stakeholders to work together.
- We invest in learning, innovation and entrepreneurship to ensure effective solutions.
- We support catalytic, scalable and sustainable programmes that leverage technology appropriately.
- We influence social investment by driving new social finance tools to unlock giving.



Our programme priorities:

Education

While enrolment in schools has improved, the quality of education continues to be a major challenge in South Asia. Our programmes focus on improving the quality of learning and give children the building blocks to a brighter future by transforming education at scale.

Livelihoods

South Asia accommodates almost half of the world's poor. We support women and young people to develop skills and access to markets that will provide secure jobs and successful businesses.

Mental health

There is a mental health crisis across South Asia. By raising public awareness, developing new services and challenging stigma, we are transforming the landscape and the situation for millions of people with mental health issues across the region.

Child trafficking prevention

There are estimated to be hundreds of thousands of new instances of trafficking in South Asia every year, most of whom are women and children. We work towards ending child trafficking and child labour in the region, by building collaborative programmes with innovation and technology at their centre.

Conservation/Climate

In South Asia people live alongside the largest populations of wild Asian elephants, tigers, and leopards in the highest densities on the planet. We will work towards achieving coexistence by enabling people and animals to live side by side, expanding and reconnecting forests to give all life space to thrive.



Strategic report

The following sections for achievements and performance, and financial review, form the strategic report of the charity.

Achievements and performance



The priorities we set out for 2019/20 expressed our intention to continue to deepen and grow our programmes, increase our supporter base, our profile and our funding. We achieved all of our aims for delivering change. The following is a summary of how we performed.

Our priorities 2019/20

Develop new social finance products across the region and continue to build our reputation as the leading social finance organisation for South Asia.

How we did: First year results of our \$11m Quality Education India Development Impact Bond revealed that children benefiting from the DIB are learning more than twice as fast as other children. Over 30 pieces of international media coverage alongside high-profile events in Delhi and Ahmedabad, further positioned us as the leading proponent of social finance in South Asia. We were also highlighted as a driver of success in a DFID (now FCDO)-led independent evaluation on impact bonds. We are now developing a number of new products in the region.

Continue to strengthen the alliance that we already have with Elephant Family, resulting in a merged organisation.

How we did: In December 2019 the merger with Elephant Family was formalised, creating one unified organisation. With the generous support of The Prince of Wales's Charitable Fund, further alignment and integration is enabling us to develop an ambitious conservation strategy.

Build on the strength of our programmes, expertise and networks to deepen our impact across the region. We will add to our four areas of existing work by starting to develop a focus on conservation and we will implement a strong monitoring, evaluation and learning support function across our programmes.

How we did: Our hugely successful Mental Health programme in Pakistan is being strengthened by the establishment of a network of expert organisations to create change on a national scale. The learning from the results of our Quality Education DIB is informing our expanding work in social finance across the region. Ambitious plans for Bangladesh are being built on our learning from other programmes in the region. Our anti-trafficking work is benefiting from our membership of global networks and our partnership with ClIFF. We are developing a conservation strategy uniting the combined strengths of Elephant Family and the British Asian Trust, to address the biggest conservation issues in South Asia. As our programmes have continued to grow, we have introduced a much stronger monitoring and evaluation system to ensure that we can understand and demonstrate the impact we make.

'We look for data, identify evidence, focus on outcomes and use our partnerships to scale the manner in which we deliver impact.'

Richard Hawkes, Chief Executive.

Increase our recognition among the diaspora as the lead organisation through which they can connect with and support South Asia.

How we did: The support of the diaspora and their commitment to making positive social change in South Asia continues to drive our work. The tremendous success of our high-profile fundraising events and appeals is due to the generosity and dedication of our supporters. Our Founders Circle went from strength to strength as we sought to better understand what drives their involvement with our work. The launch of our Midlands Chapter in February also further strengthened our supporter base to help scale up our ambitious plans.

Continue to build our programme and institutional funding partnerships, diversify our income streams, grow our individual supporter base and build in-country fundraising. We will strengthen our Advisory Councils.

How we did: As our programmes have become more strategic and impactful, we have been successful in securing new funding partnerships, which has enabled us to continue diversifying our income streams. We have started to raise funds within India, and this will be an area of growth in the years to come. We will also raise funds in other countries in the region. Our Advisory Councils continue to be a fantastic source of strategic guidance for all our work and we were delighted to hold Advisory Council meetings with HRH The Prince of Wales in both the UK and India.

Be recognised as a respected thought leader and a recognisable brand in the development space. We want to increase our digital presence and our PR and build a bank of high-quality communications assets.

How we did: Our growing profile on the development world stage is reflected by the increasing levels of media coverage we receive as well as the number of conferences, events and platforms that we are invited to join. Our Ramadan campaign, in partnership with the Pakistan Cricket Board, was recognised as one of the top Ramadan fundraising initiatives of 2019. We also received extensive international publicity when we announced the appointment of global superstar Katy Perry as one of our Ambassadors, brought on board to highlight the importance of our anti-trafficking work at a royal event with HRH The Prince of Wales.

Increase localisation, devolving work and programme decision-making to our teams in South Asia. We want to grow their resources and infrastructure and embrace digital solutions for working together.

How we did: We have built capacity and devolved more autonomy to in-country teams to ensure strategic and operational focus on the ground and build profile at a local level. A new Director now leads our work in Pakistan and our India Director continues to take a strategic lead on fundraising in the region, along with the recruitment of specialist social finance staff. Our Social Finance Unit is now established and includes expertise from team members in London and India. We continue to embrace technology to improve the ways our global teams work together.



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Our programmes

The British Asian Trust is transforming lives. Here is a summary of our programmatic work in 2019/20, country by country.

PAKISTAN

Through our multimillion pound Women’s Economic Empowerment programme, funded by DFID (now the FCDO), we have so far enabled over 9,300 women in Pakistan to access employment or develop their own businesses, and enabled over 7,860 to go on to increase their income. We have also been successful in securing FCDO funding towards a new, three-year Women’s Economic Empowerment programme due to start in April 2021.

In partnership with Citi Foundation, we are supporting the livelihoods of hundreds of young, city-based micro-entrepreneurs from disadvantaged, low-income backgrounds. This Urban Youth programme has now expanded from Lahore into Karachi and Islamabad, with 128 entrepreneurs celebrating their graduations in February and March this year.

In response to the growing mental health crisis, in which almost 90% of people in need of treatment have no access to any kind of support, we launched our Ramadan campaign ‘They Call Me Crazy’ to raise awareness around mental health, dispel stigma and reach more people. Amplified by the support of the Pakistan Cricket Board, we have reached over 270,000 people to date.



We believe our work should be a catalyst for large-scale, long-term change.



INDIA

Learning outcomes in schools is a major challenge in India. By the age of 11, less than 50% of children can read to the level expected of an eight-year-old. Our \$11m Quality Education India Development Impact Bond to improve the quality of literacy and numeracy for around 200,000 children, has positioned us as the leading social finance organisation in South Asia and is demonstrating that moving from activity-focused funding to outcomes-based funding has a significant impact on improving the quality and scale of student learning.

Our multi-stakeholder Child Labour Free Jaipur programme continues to achieve positive change through collaboration between business, government and civil society to remove child labour from supply chains and encourage child labour free products in markets. The certification of 10 businesses, including international retailers and exporters as child labour free; engagement of a further 17 in benchmarking and certification; the rescue of over 760 children; and the first life-sentences for child traffickers in Rajasthan, are major milestones. Partnering with Childline and Polaris is enabling better response and prevention of trafficking children through improved data analysis.

Our livelihoods programme with BT, now in its second year, is designed to empower 100,000 adolescent girls; their health, agency, education and employability, and has already worked with over 33,000 young people to date.

BANGLADESH

We formally launched the British Asian Trust in Bangladesh at a high-level event in Dhaka. The British High Commissioner to Bangladesh was our chief guest and relayed a message from HRH The Prince of Wales. The event was attended by senior representatives from the Bangladesh Government and many successful business leaders from the country. We are now in the process of developing large-scale programmes in livelihoods and mental health and starting to devise projects in response to COVID-19.

Our continued support of a Rohingya refugee project, implemented by BRAC, has enabled specialised support to be set up for displaced Rohingya adolescent girls and boys who have escaped the violence in Myanmar, living in camps in Cox's Bazar. This initiative has reached 5,323 adolescents by ensuring their access to safe space and psycho-social support.

SRI LANKA

We are currently developing new initiatives with several high-capacity partners to deliver interventions across various sectors in different locations. We are also finalising a project to provide psycho-social support and counselling to those affected by the Easter Sunday attacks in Sri Lanka.

We are confident that the organisation's focus on data, adaptation and results will ensure that the impact of all our programmes is set to grow over the year ahead. In light of the current COVID-19 crisis, some of our work will change or be subject to the re-direction of funds due to our emergency response.



Fundraising highlights

We are extremely grateful to all our donors and partners, whose vital support enables us to transform lives across South Asia.

Our Founders Circle members continue to be the lifeblood of the British Asian Trust. We were delighted to welcome new members, who joined our longstanding membership at exclusive networking and fundraising events during the year. One such event, 'An Evening with Simon Arora' sponsored by Citi, saw our then newest trustee Lord Jitesh Gadhia interview CEO of the retailer B&M Stores, Simon Arora. Guests were treated to some rare insights into Simon's rise to success, as well as the opportunity to network with leading entrepreneurs from the diaspora and beyond.

His Royal Highness The Prince of Wales once again hosted our Annual Royal Dinner. This year's event featured the announcement of our pioneering anti-trafficking partnership with the Children's Investment Fund Foundation and was attended by our new Ambassador, global superstar Katy Perry who will be helping us raise awareness about the cause.

2019/20 was an important year for our mental health work in Pakistan. Our Ramadan campaign 'They Call Me Crazy' was a huge success. A pre-Ramadan event at The Savoy saw us launch a three-year partnership with the Pakistan Cricket Board. The event raised £230,000, which was doubled by the CareTech Foundation and COSARAF Charitable Foundation, bringing the total to £460,000! We also held a successful Eid al Adha event to thank those who had supported our Ramadan campaign.



Our fantastic supporters Rohit Chadha and Bobby Ahluwalia once again led their annual cycling event, The Most Exotic Challenge, this time in Sri Lanka. The event raised a remarkable £280,000 which enabled us to continue our work in transforming primary education for the poorest urban communities, as well as tackling the sensitive issue of child trafficking in South Asia. Rohit and Bobby's rides are fast approaching the £1 million mark, and we could not be more grateful to them.



In June 2019 we held our inaugural 'A Wicket Night of Comedy' at Lord's Cricket Ground, raising over £400,000 for our Anti-trafficking programme. We were joined by MS Dhoni and other cricket legends including Shane Warne, Steve Smith and Graeme Smith, as well as top British Asian actors and comedians. The event also saw the launch of our fantastic partnership with the Rajasthan Royals who are passionate about ending child trafficking.



For the fourth year running, in 2019, the British Asian Trust had the privilege of being the charity partner for the Elbrook Gala Dinner. Under the expert leadership of Founders Circle member Frank Khalid, we raised £15,000 on the night.

Following the terrible events in Sri Lanka on Easter Sunday 2019, we were very pleased to raise over £35,000 for those affected at a memorable 'A Night for Sri Lanka' comedy evening, co-hosted by comedian Romesh Ranganathan and BBC presenter Nihal Arthanayake.



Grants from companies, trusts and foundations

Over the year, we secured a number of large grants, including a new £953,244 grant over three years from the UK Government's Aid Direct scheme to scale up our enterprise incubator model to support women-led enterprises in Pakistan; US\$350,000, over 12 months, from Citi Foundation for young entrepreneurs in Pakistan; and £100,000, over three years, from the Waterloo Foundation for capacity building work with education providers in India to measure and deliver improved outcomes. Funding from The Halcrow Foundation towards economically empowering women in India and Pakistan, and from the ZVFM Rangoonwala Foundation to support our work across our programmes, has also been invaluable. We are very grateful for all of these and for their demonstration of belief in our ability to bring positive and effective change.



Financial Review

Review of financial position

- The results for the year are set out in the statement of financial activities on page 24. The consolidated position of the charity at the end of the period is shown on the balance sheet on page 25.
- Total income generated increased by 44% to £5,834k (2019: £4,062k) of which £2,836k (2019: £1,981k) was unrestricted and £2,998k (2019: £2,082k) restricted.
- £2,780,675 (2019: £2,629,237) was distributed by way of grant funding, representing a 6% increase.
- The net assets on the balance sheet have risen by 38% to £1,563,555 (2019: £1,133,474).

Reserves

The trustees have established a reserves policy that sets a target of six months of total annual expenditure on general overheads as the required level of free reserves. At the year end this target is £742k (2019: £771k) and the actual level of free reserves was £1,036k (2019: £822k) and exceeded this level. This surplus level of free reserves will be monitored and regularly reviewed to ensure it remains within an appropriate level.

Investment Policy

The Company's primary asset is the cash at bank. The cash commitments are reviewed each month. The trustees take a cautious approach towards investment adopting a short-term low risk policy.



Plans for 2020/2021:

As of March 2020, we were in an incredibly strong position with ambitious plans to continue to deepen and grow our programmes whilst increasing our supporter base, our profile and our funding. Then the global COVID-19 pandemic hit. At the time of writing, the economic and social consequences continue to unfold. As well as emergency support to mitigate some of the impacts of the crisis, fundamental changes will need to be made to our programmatic design and delivery as we move forward.

Our priorities for the year:

- We will strive to be as nimble and agile as possible, adapting the way we work and the programmes we run as the pandemic develops.
- We will continue to build on our ground-breaking social finance work, aiming to launch at least one substantial new initiative.
- Our programmes will continue to focus on education, livelihoods, anti-trafficking and mental health and we will start working in conservation. We will adapt to the COVID-19 emergency, leveraging our experience and relationships with delivery partners in the field. Any new programme design will take place through a COVID-19 lens, taking into account the economic and social impact of the pandemic, and the need for post-COVID resilience.
- We will solidify the merger with Elephant Family, fully embed the team and ensure that we have a clear and ambitious conservation strategy in place.
- We will adapt our fundraising strategy to respond to the challenges caused by the pandemic, whilst remaining committed to deepening our relationship with our supporters and ensuring a successful programme of engagement events.
- We will continue to grow our teams in South Asia, strengthening both the teams and governance in the region.
- We will become a much stronger digital organisation – in our programme delivery, our communications, our fundraising and the way we work internally.

Structure, governance and management

The British Asian Trust is a charitable company limited by guarantee (No. 1127366). Our main governing document is our Memorandum and Articles of Association of the Company adopted by special resolution on the 19 December 2008. We are led by our Board of Trustees.

Board of Trustees

The Board of Trustees is empowered by the Articles of Association of the Charity to act as the Board of Governors of the British Asian Trust. The Board of Trustees is led by the Chairman and the day to day management of the charity is delegated to the Chief Executive and Senior Management Team.

Recruitment and Appointment of Trustees

New trustees are appointed by the Board of Trustees. The Board identifies the skills, experience and knowledge that it needs and recruits candidates on this basis. All new trustees have an induction programme to ensure their understanding of the role of trustees under charity law and being a Director under company law. Induction also provides an overview of the history of the British Asian Trust, its structure, mission and strategic direction.

Committees of the Board

There are four standing Committees of the Board: Finance and Risk Committee, Investment Committee, Social Finance Committee and Remuneration Committee.

Trustees' responsibilities statement

The trustees, who are also directors for the purposes of company law, are responsible for preparing the trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the charity trustees to prepare financial statements for each year which give a true and fair view of the state of affairs of the charitable company and the incoming resources and application of resources, including the income and expenditure, for that period.

In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the applicable Charities SORP;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charity's transactions and disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditor

Each of the persons who is a trustee at the date of approval of this report confirms that:

- So far as they are aware, there is no relevant audit information of which the charity's auditor is unaware.
- They have taken all steps that they ought to have taken as a trustee to make themselves aware of any relevant audit information and to establish that the charity's auditor is aware of that information.

Manoj Badale OBE
Chairman

The notes on pages 28 to 39 form part of these financial statements.

Independent auditor's report to the members

Opinion

We have audited the financial statements of the British Asian Trust (the 'parent charity') and its subsidiaries (the 'group') for the year ended 31 March 2020 which comprise the consolidated statement of financial activities (including income and expenditure account), consolidated statement of financial position, charity statement of financial position, consolidated statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group and parent charity's affairs as at 31 March 2020 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charity's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the trustees' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charity and its environment obtained in the course of the audit, we have not identified material misstatements in the trustees' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement, the trustees (who are also the directors for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the trustees.
- Conclude on the appropriateness of the trustees' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the charity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the charity to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Use of our report

This report is made solely to the charity's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charity's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's members as a body, for our audit work, for this report, or for the opinions we have formed.

Andrew Collyer (Senior Statutory Auditor)

For and on behalf of
Burgess Hodgson LLP
Chartered accountants & statutory auditor
Camburgh House
27 New Dover Road
Canterbury
Kent
CT1 3DN

Consolidated statement of financial activities

(including income and expenditure account)

	Note	Unrestricted funds £	Restricted funds £	2020 Total funds £	2019 Total funds £
Income and endowments					
Donations and legacies	5	<u>2,836,095</u>	<u>2,997,935</u>	<u>5,834,030</u>	<u>4,062,090</u>
Total income		<u>2,836,095</u>	<u>2,997,935</u>	<u>5,834,030</u>	<u>4,062,090</u>
Expenditure					
Expenditure on raising funds:					
Costs of raising donations and legacies	6	837,341	–	837,341	593,816
Expenditure on charitable activities	7,8	<u>1,784,658</u>	<u>2,780,675</u>	<u>4,565,333</u>	<u>3,882,940</u>
Total expenditure		<u>2,621,999</u>	<u>2,780,675</u>	<u>5,402,674</u>	<u>4,476,756</u>
Net income/(expenditure) and net movement in funds		<u>214,096</u>	<u>217,260</u>	<u>431,356</u>	<u>(414,666)</u>
Reconciliation of funds					
Total funds brought forward		822,155	311,319	1,133,474	1,548,140
Total funds carried forward		<u>1,036,251</u>	<u>528,579</u>	<u>1,564,830</u>	<u>1,133,474</u>

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing activities.

The notes on pages 28 to 39 form part of these financial statements.

Consolidated statement of financial position

	Note	2020 £	2019 £
Fixed assets			
Tangible fixed assets	15	<u>38,826</u>	<u>33,029</u>
		38,826	33,029
Current assets			
Stocks	17	208,997	–
Debtors	18	1,037,707	785,047
Cash at bank and in hand		<u>960,546</u>	<u>705,053</u>
		2,207,250	1,490,100
Creditors: amounts falling due within one year	19	<u>682,521</u>	<u>389,655</u>
Net current assets		<u>1,524,729</u>	<u>1,100,445</u>
Total assets less current liabilities		<u>1,563,555</u>	<u>1,133,474</u>
Net assets		<u>1,563,555</u>	<u>1,133,474</u>
Funds of the charity			
Restricted funds		528,579	311,319
Unrestricted funds		1,036,251	822,155
FX reserve		(1,275)	–
Total charity funds	21	<u>1,563,555</u>	<u>1,133,474</u>

These financial statements were approved by the Board of Trustees and authorised for issue on 30 March 2021, and are signed on behalf of the Board by:

Manoj Badale OBE
Chairman

The notes on pages 28 to 39 form part of these financial statements.

Statement of financial position

	Note	2020 £	2019 £
Fixed assets			
Tangible fixed assets	15	38,114	33,029
Investments	16	<u>1,107</u>	<u>1,107</u>
		39,221	34,136
Current assets			
Stocks	17	208,997	–
Debtors	18	1,033,998	781,596
Cash at bank and in hand		<u>745,360</u>	<u>668,101</u>
		1,988,355	1,449,697
Creditors: amounts falling due within one year	19	<u>581,212</u>	<u>383,317</u>
Net current assets		<u>1,407,143</u>	<u>1,066,380</u>
Total assets less current liabilities		<u>1,446,364</u>	<u>1,100,516</u>
Net assets		<u>1,446,364</u>	<u>1,100,516</u>
Funds of the charity			
Restricted funds		528,579	311,319
Unrestricted funds		<u>917,785</u>	<u>789,197</u>
Total charity funds	21	<u>1,446,364</u>	<u>1,100,516</u>

These financial statements were approved by the Board of Trustees and authorised for issue on 30 March 2021, and are signed on behalf of the Board by:

Manoj Badale OBE
Chairman

The notes on pages 28 to 39 form part of these financial statements.

Consolidated statement of cash flows

	2020	2019
	£	£
Cash flows from operating activities		
Net income/(expenditure)	431,355	(414,666)
<i>Adjustments for:</i>		
Depreciation of tangible fixed assets	16,163	8,904
Accrued expenses/(income)	3,645	53,382
<i>Changes in:</i>		
Stocks	(208,997)	–
Trade and other debtors	(252,618)	(250,037)
Trade and other creditors	289,179	135,520
Cash generated from operations	<u>278,727</u>	<u>(466,897)</u>
Net cash from/(used in) operating activities	<u>278,727</u>	<u>(466,897)</u>
Cash flows from investing activities		
Purchase of tangible assets	<u>(21,959)</u>	<u>(20,377)</u>
Net cash used in investing activities	<u>(21,959)</u>	<u>(20,377)</u>
Cash flows from financing activities		
Proceeds from borrowings	–	(96,100)
Net cash used in financing activities	<u>–</u>	<u>(96,100)</u>
Net increase/(decrease) in cash and cash equivalents	256,768	(583,374)
Cash and cash equivalents at beginning of year	705,053	1,288,427
Exchange gains/(losses) on cash and cash equivalents	(1,275)	–
Cash and cash equivalents at end of year	<u>960,546</u>	<u>705,053</u>

The notes on pages 28 to 39 form part of these financial statements.

Notes to the financial statements

1. General information

The charity is a public benefit entity and a private company limited by guarantee, registered in England and Wales and a registered charity in England and Wales. The address of the registered office is Clarence House, St James's Palace, London, SW1A 1BA.

2. Statement of compliance

These financial statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland', the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP (FRS 102)) and the Companies Act 2006.

3. Accounting policies

Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through income or expenditure.

The financial statements are prepared in sterling, which is the functional currency of the entity.

Going concern

There are no material uncertainties about the charity's ability to continue.

Consolidation

The charity controls an Indian trading subsidiary, the British Asian India Foundation (CIN: U74999MH2017NPL301222). The address of the registered office of the company is 103/104, B-Wing, Fulcrum, Hiranandani Business Park, Sahar Airport Road, Andheri (East), Mumbai — 400099, India.

These financial statements consolidate the results of the Charity and its wholly owned subsidiary company British Asian India Foundation on a line by line basis.

The parent has taken advantage of the following reduced disclosures available under FRS 102:

- (a) No cash flow statement has been presented for the company
- (b) Disclosures in respect of financial instruments have not been presented for the charity

The parent charity has applied the exemption to not present a separate Statement of Financial Activities.

Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Foreign currencies

Foreign currency transactions are initially recorded in the functional currency, by applying the spot exchange rate as at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate ruling at the reporting date, with any gains or losses being taken to the statement of financial activities.

3. Accounting policies (continued)

Fund accounting

Unrestricted funds are available for use at the discretion of the trustees to further any of the charity's purposes.

Designated funds are unrestricted funds earmarked by the trustees, for particular future projects or commitment.

Restricted funds are subjected to restrictions on their expenditure declared by the donor or through the terms of an appeal, and fall into one of two sub-classes: restricted income funds or endowment funds.

Incoming resources

All incoming resources are included in the statement of financial activities when entitlement has passed to the charity; it is probable that the economic benefits associated with the transaction will flow to the charity and the amount can be reliably measured. The following specific policies are applied to particular categories of income:

- income from donations or grants is recognised when there is evidence of entitlement to the gift, receipt is probable and its amount can be measured reliably.
- legacy income is recognised when receipt is probable and entitlement is established.
- income from donated goods is measured at the fair value of the goods unless this is impractical to measure reliably, in which case the value is derived from the cost to the donor or the estimated resale value. Donated facilities and services are recognised in the accounts when received if the value can be reliably measured. No amounts are included for the contribution of general volunteers.
- income from contracts for the supply of services is recognised with the delivery of the contracted service. This is classified as unrestricted funds unless there is a contractual requirement for it to be spent on a particular purpose and returned if unspent, in which case it may be regarded as restricted.

Resources expended

Expenditure is recognised on an accruals basis as a liability is incurred. Expenditure includes any VAT which cannot be fully recovered, and is classified under headings of the statement of financial activities to which it relates:

- expenditure on raising funds includes the costs of all fundraising activities, events, non-charitable trading activities, and the sale of donated goods.
- expenditure on charitable activities includes all costs incurred by a charity in undertaking activities that further its charitable aims for the benefit of its beneficiaries, including those support costs and costs relating to the governance of the charity apportioned to charitable activities.
- other expenditure includes all expenditure that is neither related to raising funds for the charity nor part of its expenditure on charitable activities.

All costs are allocated to expenditure categories reflecting the use of the resource. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs are apportioned between the activities they contribute to on a reasonable, justifiable and consistent basis.

3. Accounting policies (continued)

Tangible assets

Tangible assets are initially recorded at cost, and subsequently stated at cost less any accumulated depreciation and impairment losses. Any tangible assets carried at revalued amounts are recorded at the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

An increase in the carrying amount of an asset as a result of a revaluation, is recognised in other recognised gains and losses, unless it reverses a charge for impairment that has previously been recognised as expenditure within the statement of financial activities. A decrease in the carrying amount of an asset as a result of revaluation, is recognised in other recognised gains and losses, except to which it offsets any previous revaluation gain, in which case the loss is shown within other recognised gains and losses on the statement of financial activities.

Depreciation

Depreciation is calculated so as to write off the cost or valuation of an asset, less its residual value, over the useful economic life of that asset as follows:

Fixtures, fittings and equipment - 4 year straight line

Investments

Unlisted equity investments are initially recorded at cost, and subsequently measured at fair value. If fair value cannot be reliably measured, assets are measured at cost less impairment.

Impairment of fixed assets

A review for indicators of impairment is carried out at each reporting date, with the recoverable amount being estimated where such indicators exist. Where the carrying value exceeds the recoverable amount, the asset is impaired accordingly. Prior impairments are also reviewed for possible reversal at each reporting date.

For the purposes of impairment testing, when it is not possible to estimate the recoverable amount of an individual asset, an estimate is made of the recoverable amount of the cash-generating unit to which the asset belongs. The cash-generating unit is the smallest identifiable group of assets that includes the asset and generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

Stocks

Stocks are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost includes all costs of purchase, costs of conversion and other costs incurred in bringing the stock to its present location and condition.

Financial instruments

A financial asset or a financial liability is recognised only when the entity becomes a party to the contractual provisions of the instrument.

Basic financial instruments are initially recognised at the amount receivable or payable including any related transaction costs, unless the arrangement constitutes a financing transaction, where it is recognised at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Current assets and current liabilities are subsequently measured at the cash or other consideration expected to be paid or received and not discounted.

Debt instruments are subsequently measured at amortised cost.

4. Limited by guarantee

The company is limited by guarantee and has no share capital.

Every member of the company undertakes to contribute to assets of the company, in the event of a winding up, such an amount as may be required not exceeding £1.

5. Donations and legacies

	Unrestricted Funds £	Restricted Funds £	Total Funds 2020 £
Donations 2020			
Individuals	1,169,657	10,995	1,180,652
Events	653,046	79,529	732,575
Corporate	782,478	618,510	1,400,988
Trusts and foundations	–	2,222,090	2,222,090
Rental income	4,167	–	4,167
Other donations and legacies			
Donation of reserves	226,747	66,811	293,558
	<u>2,836,095</u>	<u>2,997,935</u>	<u>5,834,030</u>
	Unrestricted Funds £	Restricted Funds £	Total Funds 2019 £
Donations 2019			
Individuals	1,205,494	14,276	1,219,770
Events	299,766	139,910	439,676
Corporate	439,043	97,752	536,795
Trusts and foundations	36,250	1,829,599	1,865,849
Rental income	–	–	–
Other donations and legacies			
Donation of reserves	–	–	–
	<u>1,980,553</u>	<u>2,081,537</u>	<u>4,062,090</u>

During the year, on 1st January 2020, the Elephant Family charity transferred all of its assets and liabilities into the British Asian Trust as part of the merger of the two charities. The net value of the assets and liabilities of Elephant Family is equal to £293,558.

6. Costs of raising donations and legacies

	Unrestricted Funds	Total Funds 2020	Unrestricted Funds	Total Funds 2019
	£	£	£	£
Programme expenditure	–	–	–	–
Staff costs	335,860	335,860	284,118	284,118
Rent	34,733	34,733	15,534	15,534
Rates & water	107	107	625	625
Insurance	1,413	1,413	570	570
Travel costs	9,643	9,643	10,398	10,398
Legal and professional fees	–	–	13,969	13,969
Telephone	1,480	1,480	573	573
Office costs	46,211	46,211	39,806	39,806
Depreciation	284	284	4,032	4,032
Marketing	37,112	37,112	12,141	12,141
Events	370,328	370,328	208,993	208,993
Bank charges	170	170	3,057	3,057
	<u>837,341</u>	<u>837,341</u>	<u>593,816</u>	<u>593,816</u>

7. Expenditure on charitable activities by fund type

	Unrestricted Funds	Restricted Funds	Total Funds 2020
	£	£	£
Charitable activity	1,265,945	2,780,675	4,046,620
Communications	418,934	–	418,934
Support costs	99,779	–	99,779
	<u>1,784,658</u>	<u>2,780,675</u>	<u>4,565,333</u>

	Unrestricted Funds	Restricted Funds	Total Funds 2019
	£	£	£
Charitable activity	875,694	2,629,237	3,504,931
Communications	301,256	–	301,256
Support costs	76,753	–	76,753
	<u>1,253,703</u>	<u>2,629,237</u>	<u>3,882,940</u>

8. Expenditure on charitable activities by activity type

	Activities undertaken directly	Communications	Support costs	Total funds 2020	Total funds 2019
	£	£	£	£	£
Charitable activity	4,046,620	418,934	94,779	4,560,333	3,877,940
Governance costs	–	–	5,000	5,000	5,000
	<u>4,046,620</u>	<u>418,934</u>	<u>99,779</u>	<u>4,565,333</u>	<u>3,882,940</u>

9. Analysis of support costs

	Total 2020	Total 2019
	£	£
Communications and IT	3,742	2,803
General office	91,693	66,076
Human resources	2,806	1,865
Finance costs	1,538	1,034
	<u>99,779</u>	<u>71,778</u>

10. Taxation

The British Asian Trust is considered to pass the tests set out in Paragraph 1 Schedule 6 Finance Act 2010 and therefore meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the charity is potentially exempt from taxation in respect of income or capital gains received within the categories covered by Chapter 3 Part 11 Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

11. Net income/(expenditure)

Net income/(expenditure) is stated after charging/(crediting):

	2020	2019
	£	£
Depreciation of tangible fixed assets	<u>16,163</u>	<u>8,904</u>

12. Auditors remuneration

	2020	2019
	£	£
Fees payable for the audit of the financial statements	<u>8,750</u>	<u>5,000</u>
Fees payable to the charity's auditor and its associates for other services: Other non-audit services	<u>2,500</u>	<u>2,500</u>

13. Staff costs

The total staff costs and employee benefits for the reporting period are analysed as follows:

	2020	2019
	£	£
Wages and salaries	<u>1,817,361</u>	<u>1,246,208</u>

The average head count of employees during the year was 24 (2019: 20).

13. Staff costs (continued)

The number of employees whose remuneration for the year fell within the following bands, were:

	2020	2019
	No.	No.
£60,000 to £69,999	1	–
£70,000 to £79,999	–	1
£80,000 to £89,999	2	2
£90,000 to £99,999	1	–
£130,000 to £139,999	–	1
£140,000 to £149,999	1	–
	<u>5</u>	<u>4</u>

Remuneration of key management personnel

The total employee benefits including pension contributions received by Key management personnel in 2020 is: £549,623 (2019: £405,303). The following roles are included in this: Chief Executive, Executive Director, Executive Director (Social Finance), Director of Finance & Resources, Director of Fundraising (2020 only), India Director (2020 only).

14. Trustee remuneration and expenses

No remuneration or other benefits from employment with the charity or a related entity were received by the trustees. No expenses were incurred by trustees during the year.

15. Tangible fixed assets

Group	Fixtures, fittings and equipment £
Cost	
At 1 April 2019	70,171
Additions	21,960
At 31 March 2020	<u>92,131</u>
Depreciation	
At 1 April 2019	37,142
Charge for the year	16,163
At 31 March 2020	<u>53,305</u>
Carrying amount	
At 31 March 2020	<u>38,826</u>
At 31 March 2019	<u>33,029</u>

15. Tangible fixed assets (continued)

Charity	Fixtures, fittings and equipment £
Cost	
At 1 April 2019	70,171
Additions	<u>20,964</u>
At 31 March 2020	<u>91,135</u>
Depreciation	
At 1 April 2019	37,142
Charge for the year	15,879
At 31 March 2020	<u>53,021</u>
Carrying amount	
At 31 March 2020	<u>38,114</u>
At 31 March 2019	<u>33,029</u>

16. Investments

The Group has no investments.

Charity	Investments £
Cost or valuation	
At 1 April 2019 and 31 March 2020	<u>1,107</u>
Impairment	
At 1 April 2019 and 31 March 2020	<u>–</u>
Carrying amount	
At 31 March 2020	<u>1,107</u>
At 31 March 2019	<u>1,107</u>

The investment represents the charity's 100% shareholding in the subsidiary British Asian India Foundation.

17. Stocks

Group	2020	2019
	£	£
Raw materials and consumables	<u>208,997</u>	<u>—</u>

Charity	2020	2019
	£	£
Raw materials and consumables	<u>208,997</u>	<u>—</u>

18. Debtors

Group	2020	2019
	£	£
Trade debtors	697,315	628,600
Prepayments and accrued income	284,790	151,212
Other debtors	55,602	5,235
	<u>1,037,707</u>	<u>785,047</u>

Charity	2020	2019
	£	£
Trade debtors	697,315	628,600
Prepayments and accrued income	284,790	151,212
Other debtors	51,893	1,784
	<u>1,033,998</u>	<u>781,596</u>

19. Creditors: amounts falling due within one year

Group	2020	2019
	£	£
Trade creditors	419,643	197,777
Accruals and deferred income	148,183	144,538
Social security and other taxes	96,715	41,129
Other creditors	17,980	6,211
	<u>682,521</u>	<u>389,655</u>

Charity	2020	2019
	£	£
Trade creditors	318,212	196,543
Accruals and deferred income	148,183	144,538
Social security and other taxes	96,715	41,129
Other creditors	18,102	1,107
	<u>581,212</u>	<u>383,317</u>

20. Operating leases

The total future minimum lease payments under non-cancellable operating leases are as follows:

	2020	2019
	£	£
Not later than 1 year	112,187	144,000
Later than 1 year and not later than 5 years	50,791	36,000
Later than 5 years	—	—
	<u>162,978</u>	<u>180,000</u>

21. Analysis of charitable funds

Group

Unrestricted funds

	At 1 April 2019	Income	Expenditure	At 31 March 2020
	£	£	£	£
Unrestricted Funds	<u>822,155</u>	<u>2,836,095</u>	<u>(2,621,999)</u>	<u>1,036,251</u>

	At 1 April 2018	Income	Expenditure	At 31 March 2019
	£	£	£	£
Unrestricted Funds	<u>689,121</u>	<u>1,980,553</u>	<u>(1,847,519)</u>	<u>822,155</u>

Restricted funds

	At 1 April 2019	Income	Expenditure	At 31 March 2020
	£	£	£	£
Restricted Funds	<u>311,319</u>	<u>2,997,935</u>	<u>(2,780,675)</u>	<u>528,579</u>

	At 1 April 2018	Income	Expenditure	At 31 March 2019
	£	£	£	£
Restricted Funds	<u>859,019</u>	<u>2,081,537</u>	<u>(2,629,237)</u>	<u>311,319</u>

Charity

Unrestricted funds

	At 1 April 2019	Income	Expenditure	At 31 March 2020
	£	£	£	£
Unrestricted Funds	<u>789,197</u>	<u>2,465,714</u>	<u>(2,337,126)</u>	<u>917,785</u>

	At 1 April 2018	Income	Expenditure	At 31 March 2019
	£	£	£	£
Unrestricted Funds	<u>689,121</u>	<u>1,944,929</u>	<u>(1,844,853)</u>	<u>789,197</u>

Restricted funds

	At 1 April 2019	Income	Expenditure	At 31 March 2020
	£	£	£	£
Restricted Funds	<u>311,319</u>	<u>2,997,935</u>	<u>(2,780,675)</u>	<u>528,579</u>

	At 1 April 2018	Income	Expenditure	At 31 March 2019
	£	£	£	£
Restricted Funds	<u>859,019</u>	<u>2,081,537</u>	<u>(2,629,237)</u>	<u>311,319</u>

21. Analysis of charitable funds (continued)

Included within the restricted funds are two grants from the FCDO (formerly DFID), one to support our work on Women's Economic Empowerment in Pakistan and a technical grant to support our work on the Development Impact Bond. The Department for International Development (DFID) formally became the Foreign, Commonwealth & Development Office (FCDO) on 2 September 2020 after merging with the Foreign Commonwealth Office (FCO). For the purpose of this annual review, we have referred to as appropriate to FCDO (formerly DFID). Also included are two restricted grants from BT to support our work on the Development Impact Bond and the project management of our Skills for Tomorrow programme partnership in India.

The income and expenditure for both of these grants is as follows:

	Income	Expenditure	Balance at year end
WEE Programme	£935,690	£925,191	Nil
DIB	£348,718	£313,209	Nil
BT (DIB)	£85,000	£85,000	Nil
BT (Skills for Tomorrow)	£94,410	£94,410	Nil

22. Analysis of net assets between funds

Group	Unrestricted Funds	Restricted Funds	Total Funds 2020
	£	£	£
Intangible assets	–	–	–
Tangible fixed assets	38,826	–	38,826
Current assets	1,678,671	528,579	2,207,250
Creditors less than 1 year	(682,521)	–	(682,521)
Net assets	<u>1,034,976</u>	<u>528,579</u>	<u>1,563,555</u>

	Unrestricted Funds	Restricted Funds	Total Funds 2019
	£	£	£
Intangible assets	–	–	–
Tangible fixed assets	33,029	–	33,029
Current assets	1,135,741	354,359	1,490,100
Creditors less than 1 year	(346,615)	(43,040)	(389,655)
Net assets	<u>822,155</u>	<u>311,319</u>	<u>1,133,474</u>

Charity	Unrestricted Funds	Restricted Funds	Total Funds 2020
	£	£	£
Intangible assets	1,107	–	1,107
Tangible fixed assets	38,114	–	38,114
Current assets	1,459,776	528,579	1,988,355
Creditors less than 1 year	(581,212)	–	(581,212)
Net assets	<u>917,785</u>	<u>528,579</u>	<u>1,446,364</u>

22. Analysis of net assets between funds (continued)

	Unrestricted Funds	Restricted Funds	Total Funds 2019
	£	£	£
Intangible assets	1,107	–	1,107
Tangible fixed assets	33,029	–	33,029
Current assets	1,095,338	354,359	1,449,697
Creditors less than 1 year	(340,277)	(43,040)	(383,317)
Net assets	<u>789,197</u>	<u>311,319</u>	<u>1,100,516</u>

23. Analysis of changes in net debt

Group	At 1 Apr 2019	Cash flows	At 31 Mar 2020
	£	£	£
Cash at bank and in hand	<u>705,053</u>	<u>255,493</u>	<u>960,546</u>
Charity	At 1 Apr 2019	Cash flows	At 31 Mar 2020
	£	£	£
Cash at bank and in hand	<u>668,101</u>	<u>77,259</u>	<u>745,360</u>

24. Contingent liabilities and assets

The charity has entered into a four-year education development bond (2019-2023) where it has committed to make payments based on outcome performance measured by an independent third party. The commitments are only payable if delivery of the proposed education is made and the amounts payable can only be reliably measured once the performance of delivery has been independently assessed. The maximum grant payable, is based on overperformance, at 120% and is capped at a total level of £3.2m (2019: £4.9m).

The charity has agreements with donors to cover a significant portion of this grant payment. Based on the expected £3.2m of remaining cash outflow the charity has agreements with donors to cover approximately £2.5m.

In 2018/19 the payment was £885k and in 2019/20 the payment was £846k. As the conditions for future payments have not yet been met, we cannot accurately determine the remaining amounts payable. However, we would expect these payments to be in the region of £3.2m in 2022-23. Due to the COVID-19 pandemic, the expected payments in the financial year 2020/21 will not occur as partners agreed that a detailed programme evaluation in the current scenario is not reliable.

25. Related parties

Group and charity

At the year end in respect of commitments made, the British Asian Trust was owed £nil (2019: £50,000) from the trustees and or/the charities in which they have an interest.



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